Report of Executive Director September 29, 2022

Financials

We currently have assets totaling \$93,387.83. This compares with \$95,538.38 we had at this time in 2021. Currently, we have received 70.41% of the anticipated income for the FY2022-23 budget. To date, we have spent 19% of total budgeted expenditures for this fiscal year.

Membership

As of September 29, 2022, KDC has 488 members: 437 regular members, 46 emeritus members and 6 complimentary members (Law School Deans, DRI So Region Director and John Trimble). DRI's offer of free year's membership to current KDC members expires September 30, 2022. Board members are asked to review the attached list of non-renewals and reach out to any members or firms with reminders about renewing membership for FY2022-23. 128 members have not yet renewed membership.

I would like the board to consider utilizing WildApricot's dues renewal process rather than printing and mailing individual invoices. Members will still be able to pay via check or online. It would save a considerable amount of time and postage and can be timed to automatically generate invoices and reminders in a more timely manner.

Sponsors: \$2,750 in sponsorships for the new FY have been received, with \$300 pending.

New/Renewing Sponsors, Paid:

American Structurepoint Fall Seminar Exhibitor

CTL Group Email blast, New Member Sponsor, CLE & Trivia

DELTA |v| Forensic Eng Fall Seminar Exhibitor & Cocktail Reception

Envista Forensics Fall Seminar Exhibitor Exponent Annual Sponsorship

Grundhoefer Engineering Fall Seminar, Eblast Sponsor & half-page ad

Kentuckiana Reporters Spring Seminar, Fall Seminar & Fall Seminar Reception

Lawyers Mutual Spring & Fall Seminar, Eblast Sponsor, Full-Page

Advertisement x2

Retired Judges half-page ad, x2

Robson Forensic Spring Seminar Sponsor

S-E-A, Ltd. (Fall Seminar, Webinar & Trivia, full-page ad)
TASA Group Spring & Fall Seminar, Eblast Sponsor, Full-Page ad 2x

Laura Lykins Fall Seminar Exhibitor

Renewing, not yet paid:

ArcherHall November CLE

Potential New Sponsor, currently considering sponsorship opportunities:

Herb Goff Engineering

Past Sponsors, No Commitment as of 8/18/2022:

AnDor Court Reporting (full-page ad, probably not renewing)

William R. Kenealy (half-page ad, one time)

Plentiful Wealth Most likely will sponsor some event RAY Forensics (Annual Sponsorship, quarterly)

KDC Office Operations

August through January 2 - office work will be conducted most weekday evenings, Fridays, and weekends. I will take leave from UK on days of CLE programs, board meetings and the week of the Fall Seminar and DRI conference. Official retirement date with UK: January 2, 2023

Preferred method of contact:

Email: admin@ky-def.org

Office Phone: (859) 338-4761 (voice mail and text available)

Immediate response needed: call or text personal cell phone: (859) 753-4741 (anytime!)

Dates not available:

October 3, 13, 14, 17 November 4, 9, 10, 24 December 8, 22-31 January 1-20 (vacation, but will have access to email, KDC website) May 15-26 (potential vacation)

As I continue to learn the operations of the Kentucky Defense Counsel, please contact me at any time with suggestions or things I may have overlooked. Especially announcements, and information on important cases, that would be of interest and assistance to our members.

SimpleLists:

I would like feedback on the requests for experts page on the KDC website. Currently, I have not been able to keep this updated with new requests, names etc. The current page information also seems to be dated, as attorneys have shared that some resource persons listed on the site are no longer available.

Website:

Feedback is needed for the format and content for all of the KDC website. Is there information that needs to be archived, should pages be re-formated? Is there a website committee that could assist with identifying news that should be posted on the KDC website?

KENTUCKY DEFENSE COUNSEL, INC. 2022-23 Budget

Balance Fiscal Year Ending 6/30/2012: \$58,783.83 Balance Fiscal Year Ending 6/30/2013: \$28,829.22 Balance Fiscal Year Ending 6/30/2014: \$11,585.65 Balance Fiscal Year Ending 6/30/2015: \$18,435.95 Balance Fiscal Year Ending 6/30/2016: \$28,349.48 Balance Fiscal Year Ending 6/30/2017: \$52,527.57 Balance Fiscal Year Ending 6/30/2018: \$47,896.58 Balance Fiscal Year Ending 6/30/2019: \$36,848.07 Balance Fiscal Year Ending 6/30/2020: \$65,606.15 Balance Fiscal Year Ending 6/30/2021: \$60,643.86 Balance Fiscal Year Ending 6/30/2022: \$60,264.26

Current Balances

Checking (Lou) Balance \$ 9,469.59 Checking (Ver) Balance \$83,142.33 PNC VISA Balance (\$420.40) Reward Points \$ 6.31 To Be Deposited \$ Affinity, Not Yet Posted \$ 1.190.00 TOTAL ASSETS: \$ 93,387.83

Checking Acct Balance

9/28/2021 \$ 92,611.92

Income	Actual 2021-22	Budgeted 2022-23	Rec'd to Date 2022-23	<u>Balance</u>	ala ala
Membership Dues*	\$48,900.00	\$52,000.00	\$44,925.00	\$7,075.00	H o
Firm Sponsors	\$2,400.00	\$5,000.00	\$0.00	\$5,000.00	
Sponsors	\$18,919.00	\$12,000.00	\$2,700.00	\$9,300.00	
Rewards Card	\$250.00	\$0.00	\$958.48	-\$958.48	Money transferred into checking due to account being closed in early September.
	\$70,469.00	\$69,000.00	\$48,583.48	\$20,416.52	70.41% of budgeted income received to date

<u>Expenses</u>	Actual 2021-22	Budgeted 2022-23	Paid to Date 2022-23	<u>Balance</u>
Amicus	\$598.64	\$1,200.00	\$177.35	\$1,022.65
Annual Report (SOS)	\$15.00	\$15.00	\$20.00	-\$5.00
Bank Charges	\$1,175.82	\$1,050.00	\$245.07	\$804.93
Board Meetings	\$742.78	\$750.00	\$0.00	\$750.00
Board Retreat	\$2,420.58	\$3,500.00	\$0.00	\$3,500.00
Charitable	\$4,300.00	\$3,000.00	\$2,500.00	\$500.00
CLE Webinars	\$521.05	\$300.00	\$41.00	\$259.00
DRI Annual Meeting				
Southern Region Dinner	\$0.00	\$500.00	\$0.00	\$500.00
Awards Dinner	\$0.00	\$600.00	\$0.00	\$600.00
Executive Director Expenses	\$0.00	\$1,600.00	\$0.00	\$1,600.00

NFJE donation

Won't be paid this year since no KDC member won an award

KY State Representative	\$2,000.00	\$2,000.00	\$0.00	\$2,000.00	7
DRI Expenses (includes		* *************************************			
early bird registration					
fee)					
KDC Officer Attendance	\$0.00	\$2,000.00	\$0.00	\$2,000.00	
at DRI Annual Meeting	direction of the state of the s			1	
(includes early bird					
registration fee)					
DRI So.	\$0.00	\$1,500.00	\$0.00	\$0.00	11 1
Region Meeting (KDC			100		
Officer)					100
DRI So. Region Dinner	\$0.00	\$300.00	\$0.00	\$0.00	
(Kentucky State Rep, KDC		8. 90.00	1,15		
Officer)					
Education (Law School)	\$0.00	\$500.00	\$0.00	\$500.00	
Fall Seminar &			I		
Annual Meeting			\$4.50 MONE SOLVED		
CLE	\$227.50	\$175.00	\$152.50	\$22.50	
Lodging	\$188.43	\$200.00	\$0.00	\$200.00	Spe
Mileage	\$84.00	\$30.00	\$0.00	\$30.00	
Miscellaneous	\$114.23	\$150.00	\$0.00	\$150.00	
Printing	\$1,964.68	\$2,000.00	\$845.73	\$1,154.27	
Registrations	-\$8,855.00	-\$10,000.00	-\$6,560.00	-\$3,440.00	
Speaking Fee	\$0.00	\$3,000.00	\$5,900.00	\$0.00	
Venue	8890	\$10,000.00	\$1,490.00	\$10,000.00	
(includes dining & audio)					
Special Events	954.99	\$500.00	\$0.00	\$500.00	Two
	Suntaviii d				eacl
Gifts (Outgoing	\$4,129.35	\$600.00	\$520.40	\$79.60	
Board Members) &				and the second s	
Awards Ceremony					
Insurance	\$1,095.85	\$1,100.00	\$1,105.03	-\$5.03	
Licensing & Permits			CALL CONTROL OF PROBLEM CONTROL OF THE CONTROL OF T		
Zoom	\$780.89	\$800.00	\$563.45	\$236.55	
Go Daddy	\$78.48	\$0.00	\$0.00	\$0.00	
Simple Lists	\$100.00	\$125.00	\$0.00	\$125.00	
Malwarebytes	\$31.79	\$32.00	\$0.00	\$32.00	
Marketing	\$385.00	\$250.00	\$0.00	\$250.00	
Miscellaneous	\$84.00	\$100.00	\$0.00	\$100.00	
Office Supplies	\$1,430.18	\$550.00	\$0.00	\$550.00	
Postage	72) 100120	\$350.00	\$0.00	\$350.00	
Postage	\$1,043.53	\$800.00	\$158.08	\$641.03	
Post Office Box Rental	\$1,043.33	-		\$641.92	
Fee		\$156.00	\$78.00	\$78.00	
Printing & Reproduction	\$263.96	\$600.00	\$0.00	\$600.00	

Speaker's room only

wo sponsors @ \$300 ach in place

Professional					
Services Fees (Tax					
Preparation, Lobbyist)					
Tax Preparation	\$1,095.00	\$1,200.00	\$0.00	\$1,200.00	
Publication Common	\$13,882.96	\$15,000.00	\$6,641.42	\$8,358.58	
Defense					do 1 000 f
Salary (Executive	\$27,385.00	\$27,000.00	\$4,000.00		\$24,000 for J
Director)				1	Cocanougher; \$3,000
					buffer for K McKeown
Winter/Spring Seminar					
CLE	\$157.75	\$160.00	\$0.00	\$160.00	
Events	\$428.90	\$600.00	\$0.00	\$0.00	
Lodging	\$0.00	\$200.00	\$0.00	\$200.00	
Mileage	\$141.09	\$100.00	\$0.00	\$100.00	
Miscellaneous	\$0.00	\$75.00	\$0.00	\$75.00	
Printing & Postage	\$1,877.25	\$2,000.00	\$0.00	\$2,000.00	
Registrations	\$9,445.00	-\$6,000.00	\$0.00	-\$6,000.00	
Speaker Fee &	\$52.99	\$3,000.00	\$0.00	\$3,000.00	
Expenses					
Venue (dining & audio	\$7,913.52	\$8,000.00	\$0.00	\$8,000.00	
included)					
Telephone	\$506.58	\$350.00	\$30.93	\$319.07	
Website	\$2,052.00	\$2,100.00	\$0.00	\$2,100.00	4
Women in the Law	\$702.10	\$1,000.00	-\$1,718.64	\$2,718.64	
YLS	\$795.00	\$3,205.00	\$753.89	\$2,451.11	DRI YLS Seminar (Includes
					credit for 2021-22 since
					final travel expenses not
					reimbursed until July,
				L. company	2022)
	\$81,490.88	\$87,973.00	\$16,944.21	\$73,018.79	
					19% of budgeted expenditues spent to date
					Jexpenditues spent to date

Account Activity

Business Checking Plus XXXXXX9079

Available Balance: \$83,142.33

Pending Transactions

These transactions have been submitted to us since the last business day and are not yet posted to your account. When they have posted, they will be reflected in your Posted Transactions. Pending items may affect your Available Balance and are not a statement of your account.

Date	Description	Withdrawals	Deposits
09/28/2022	ACH DEP MERCH SVC XXXXX7607		\$275.00

Posted Transactions

Date	Description	Withdrawals	Deposits	Balance
09/26/2022	CHECK 074099691	\$7,112.67		\$82,867.33
09/26/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$89,980.00
09/23/2022	CHECK 071136462	\$5,900.00		\$89,830.00
09/23/2022	DEPOSIT XXXXX4031		\$1,460.00	\$95,730.00
09/22/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$185.00	\$94,270.00
09/21/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$525.00	\$94,085.00
09/16/2022	DEPOSIT XXXXX6529		\$150.00	\$93,560.00
09/15/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$825.00	\$93,410.00
09/14/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$435.00	\$92,585.00
09/13/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$275.00	\$92,150.00
09/13/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$675.00	\$91,875.00
09/07/2022	DEPOSIT XXXXX0552		\$91,200.00	\$91,200.00

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Account Activity

Business Checking Plus XXXXXX1628

Available Balance: \$9,469.59

Pending Transactions

These transactions have been submitted to us since the last business day and are not yet posted to your account. When they have posted, they will be reflected in your Posted Transactions. Pending items may affect your Available Balance and are not a statement of your account.

Date	Description	Withdrawals	Deposits
This accou	int has no Pending Transactions		

Posted Transactions

Date	Description	Withdrawals	Deposits	Balance
09/27/2022	CHECK 2124 075247549	\$2,500.00	garastiga a	\$9,469.59
09/19/2022	ONLINE CREDIT CARD PMT 09/19 XXXX4494	\$1,497.85		\$11,969.59
09/12/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$13,467.44
09/09/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$550.00	\$13,317.44
09/08/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$1,025.00	\$12,767.44
09/07/2022	CHECK 2122 032750556	\$90,000.00		\$11,742.44
09/07/2022	CORPORATE ACH 15174542 THE HARTFORD NTCLBIIVRC	\$541.58		\$101,742.44
09/07/2022	BUSINESS CREDIT CARD CASH REWARD		\$22.47	\$102,284.02
09/06/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$102,261.55
09/06/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$250.00	\$102,111.55
09/06/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$710.00	\$101,861.55
09/02/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD FEES	\$20.88		\$101,151.55
08/31/2022	CHECK 2123 070694981	\$2,026.90		\$101,172.43
08/31/2022	CHECK 2121 070694982	\$2,030.93		\$103,199.33
08/29/2022	DEPOSIT XXXXX5523		\$3,668.64	\$105,230.26
08/22/2022	DEPOSIT XXXXX9370		\$1,500.00	\$101,561.62
08/12/2022	BUSINESS CREDIT CARD CASH REWARD		\$958.48	\$100,061.62
08/12/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$99,103.14
08/11/2022	DEPOSIT XXXXX8814		\$1,300.00	\$98,953.14
08/11/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$97,653.14
08/05/2022	DEPOSIT XXXXX4715		\$2,250.00	\$97,503.14
08/04/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$95,253.14
08/03/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$95,103.14
08/01/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD FEES	\$151.39		\$94,953.14
08/01/2022	DEPOSIT XXXXX2947		\$4,200.00	\$95,104.53
07/29/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$450.00	\$90,904.53
07/28/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$90,454.53
07/27/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$600.00	\$90,304.53
07/26/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$89,704.53
07/25/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$300.00	\$89,554.53
07/22/2022	DEPOSIT XXXXX3476		\$2,550.00	\$89,254.53
07/21/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$86,704.53
07/20/2022	DEPOSIT XXXXX4548		\$6,150.00	\$86,554.53
07/19/2022	CHECK 2118 071381798	\$177.35		\$80,404.53

07/19/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$80,581.88
07/18/2022	ONLINE CREDIT CARD PMT 07/17 XXXX4494	\$590.69		\$80,431.88
07/18/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$300.00	\$81,022.57
07/15/2022	DEPOSIT XXXXX7838		\$3,300.00	\$80,722.57
07/15/2022	DEPOSIT XXXXX7812		\$8,475.00	\$77,422.57
07/13/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$68,947.57
07/12/2022	CHECK 2117 071168592	\$753.89		\$68,797.57
07/12/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$69,551.46
07/11/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$69,401.46
07/08/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$600.00	\$69,251.46
07/07/2022	DEPOSIT XXXXX3775		\$4,500.00	\$68,651.46
07/07/2022	DEPOSIT XXXXX3766		\$1,800.00	\$64,151.46
07/07/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$150.00	\$62,351.46
07/05/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD FEES	\$72.80		\$62,201.46
07/05/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$300.00	\$62,274.26
07/05/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$900.00	\$61,974.26
07/01/2022	CORPORATE ACH 899000004093579 MERCH SVC BKCRD DEP		\$750.00	\$61,074.26

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